All hands meeting - NeIC

Tieto PPS

Henrik Trygg

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Agenda

Introduction
How it started and NeIC's project maturity journey
Challenges
Strategic partnership



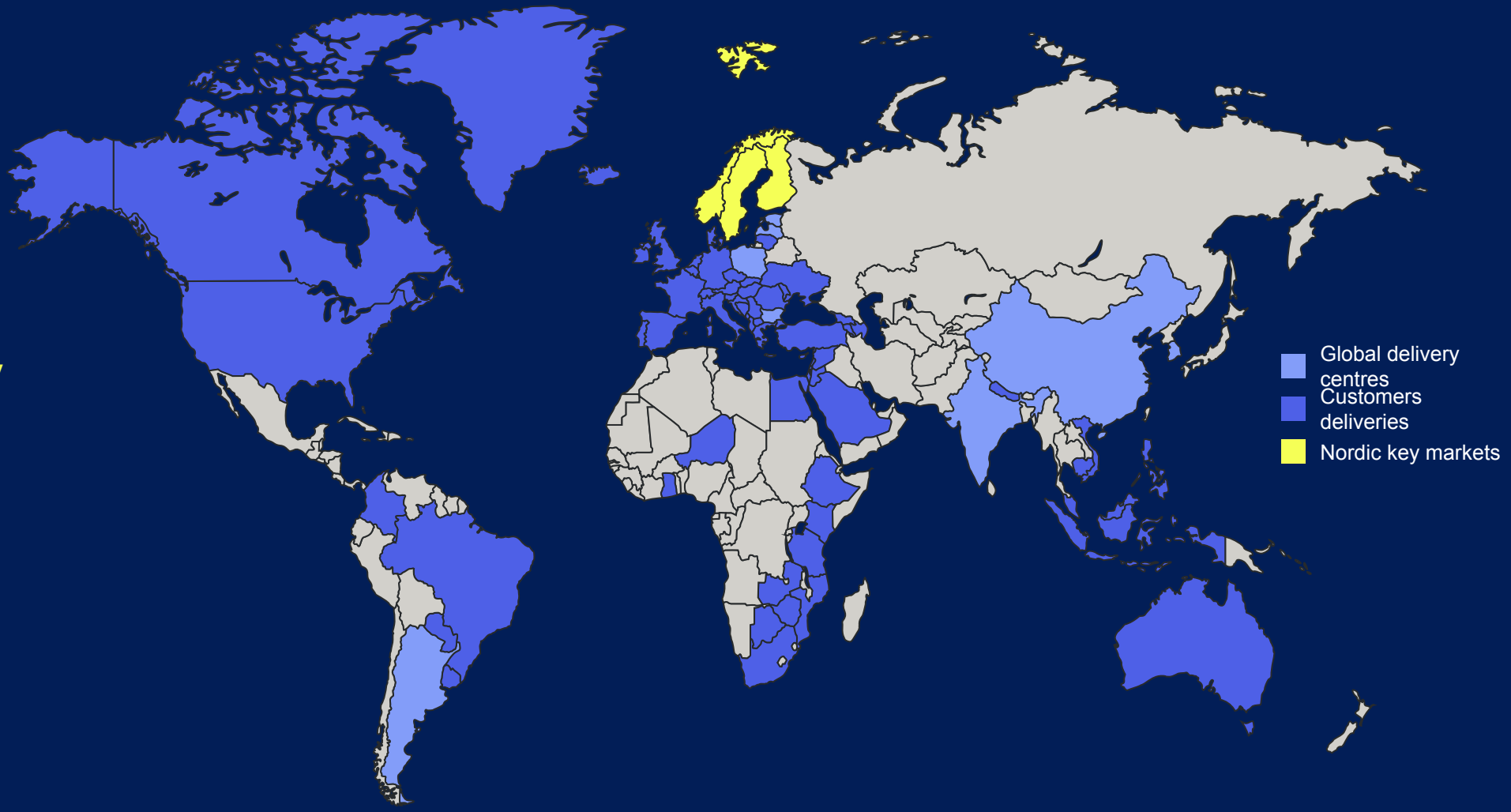
Leading technology company with a strong Nordic heritage and global capabilities

14 000
professionals globally

Thousands
of customers

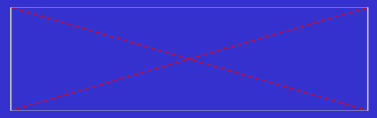
Serving customers
worldwide

Annual revenue
~ EUR 1.9 billion



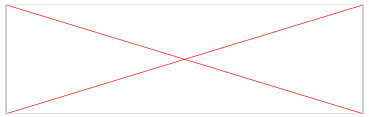
A focused software and services supplier to strengthen customer centricity

Industry verticals



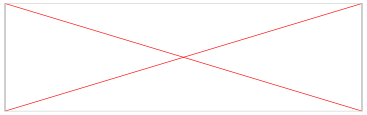
- Nordics, Central Europe and USA as core markets
- Customers in Financial services, Public sector, Healthcare, Manufacturing and Telecom
- AI, cloud, data, enterprise apps, software engineering, CX

Care providers



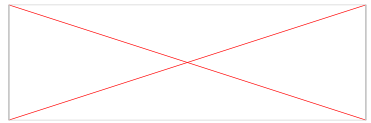
- Leader in the Nordics and expanding to other European markets
- Open, modular, data-driven healthcare and welfare Lifecare software portfolio

Banks



- Leader in the Nordics, expanding European footprint
- Modular software and solutions for key banking processes

Niche industries



- Leader in the Nordics and select domains internationally
- Industry specific software, data services and integration platforms

PPS partners (150+)

Manufacturing and Retail

- Ahlsell
- Axfood
- Billerud
- Boliden
- DeLaval
- Hitachi
- LKAB
- Mekonomen
- NCC
- Optinova
- Skanska
- Saab
- Scania
- Väderstad

Finance

- AMF
- Bankgirot
- Bankomat
- Ziklo Bank
- UC

Energy

- Jämtkraft
- Luleå energi
- Skellefteå kraft
- Svenska kraftnät
- Söderenergi

Telecom & Media

- Global connect
- Telenor
- Tele2
- Lunet

Public sector

- Arbetsförmedl.
- CSN
- Göteborgs stad
- Jordbruksverket
- Lantmäteriet
- Kriminalvården
- Luftfartverket
- SCB
- Sida
- Sjöfartsverket
- Skolverket
- SMHI
- Kommuner
- Regioner

Universities

- Chalmers
- Gbgs universitet
- Högskolan Dalarna
- Linköpings universitet
- Stockholms universitet
- Uppsala universitet

Consultancy firms

- SD Worx
- Atea
- B3
- Fellowmind
- Sweco
- Visma

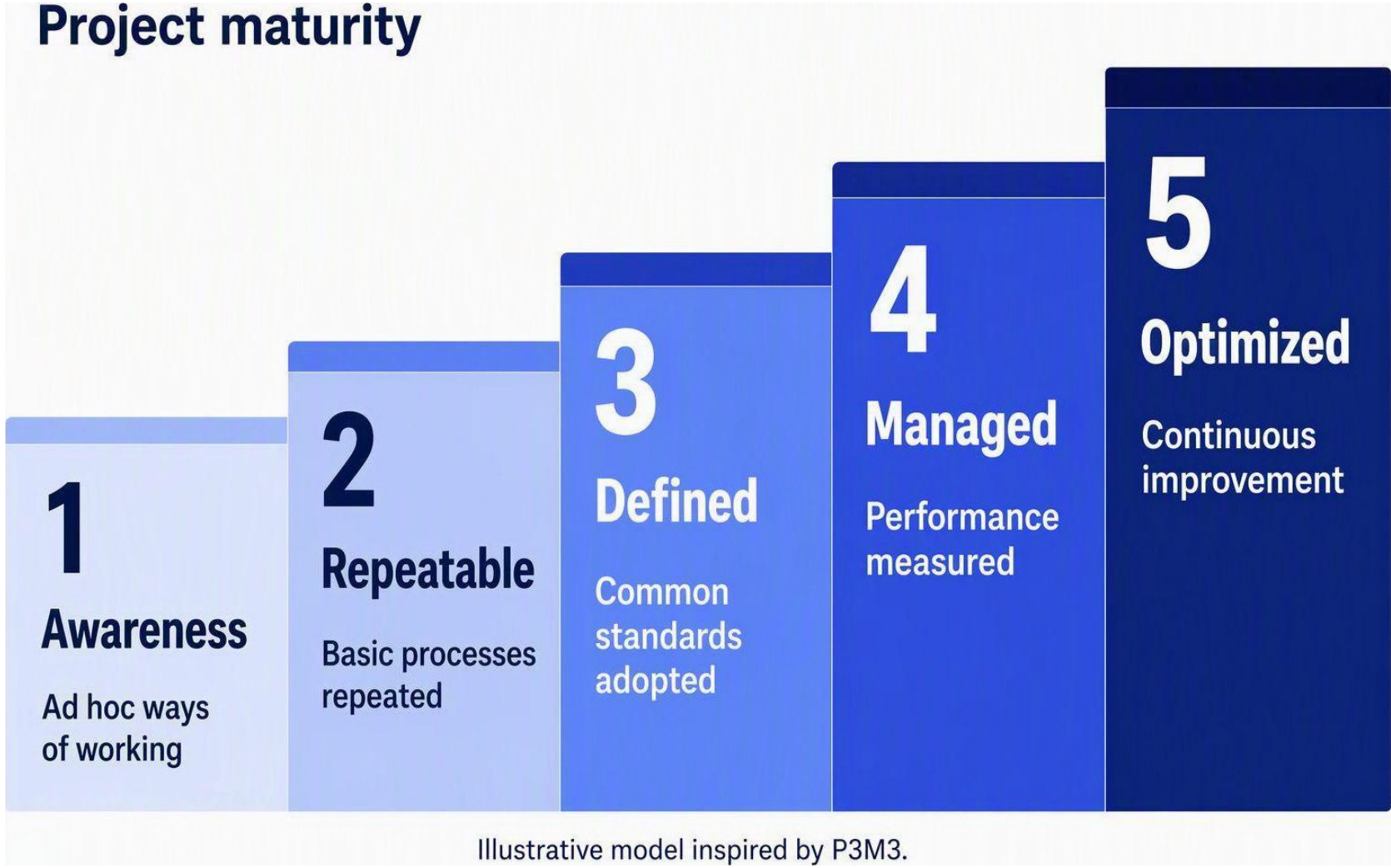
Other

- ElTel
- Fonus
- Inera
- NordForsk/ NeIC
- SOS Alarm
- Samhall



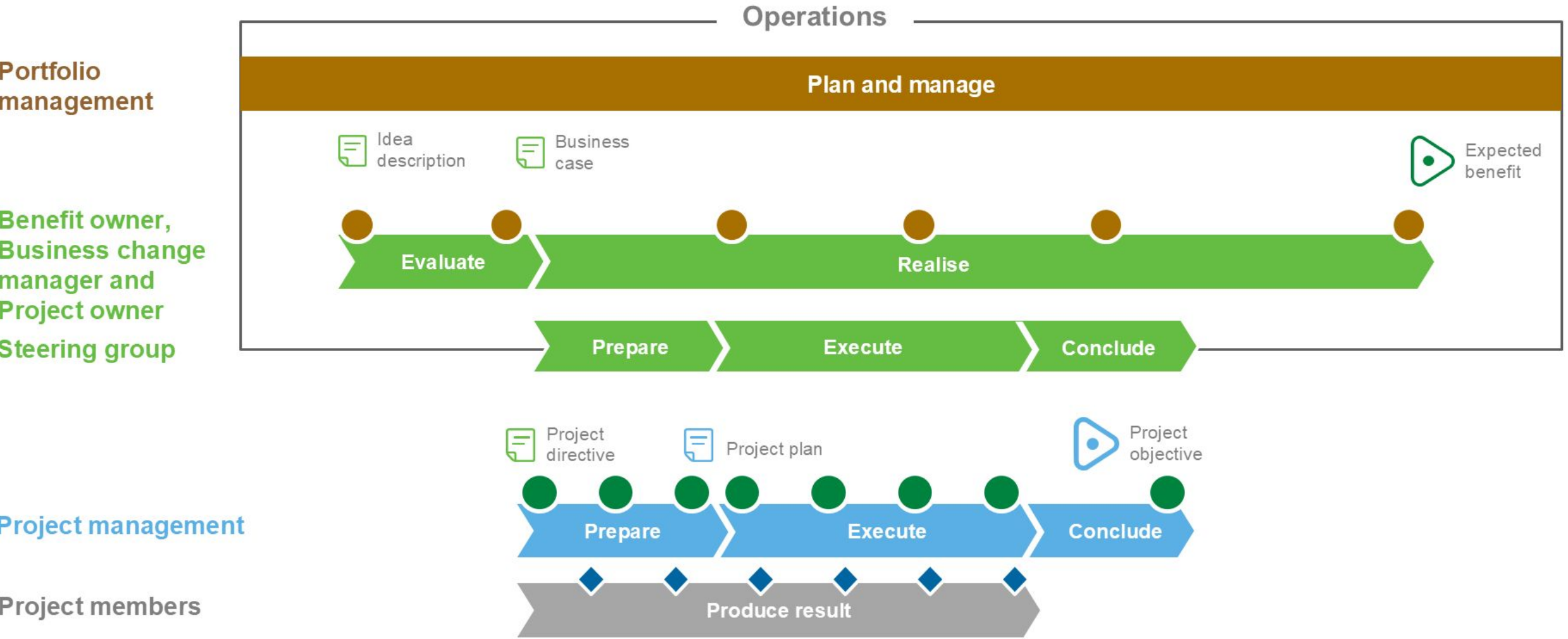
How it started and what have we done together

- PPS OnLine and project management training 2014/15
- Project management 2017
- Steering group 2018
- Program management 2018
- Portfolio management 2018
- Project management 2019
- Advanced project management 2019
- Steering group 2020
- Leadership in project management 2021
- Workshops 2022-



Lifecycle for an initiative

From idea to business benefit – an effective collaboration between the roles



Strategic partnership

- Background – +10 years of tight cooperation
- NeIC is a prioritized customer
- Invited to PMO-forums and similar events
- Exchange of experiences with other project mature PPS customers
- PPS can cooperate with NeIC in PPS product development
- Pinpointed senior consultants knowing NeIC’s business and strategy



Thank you

